



THE CLIENT: Home Building Supplier

A large award-winning regional supplier to home builders throughout southwest Florida.

THE SITUATION

The Client was just awarded the “Company of the Year” by their national association, and their President was honored as the “President of the Year.” Yet the President knew he needed much help in raising up his executive and management teams to sustain their success and reach new levels of success.

THE SOLUTION

After hearing Dynatos Global’ keynote at the association’s annual meeting, the President immediately retained Dynatos Global to lead a leadership and staff development process. Dynatos Global’s situational analysis uncovered many areas for staff and culture improvement which included all Client off-site locations.

THE RESULTS

Within two months of launching this one-year intervention of advising, training and coaching, the Client extended the relationship into a second year. The leadership programs ignited a new passion for excellence throughout this award-winning company, even within many old-style managers who would typically reject anything new. With a continuation of advising and personalize management coaching, the Client achieved their aggressive growth plans.