

Our Unfair Advantage

Small Group Discussions Questions

Chapter 1: What Leads You?

- Which of the nine “What Leads You” categories most describe how you lead?
- Do you ever suffer from the frightening reality of feeling you have no real competitive advantage? Why or why not?

Chapter 2: The Big Shift

- What are your reservations to make the Big Shift to becoming a Spirit-led leader?
- Which of the six reasons to make the Big Shift most connect with you?

Chapter 3: Roadblocks

- Which of the eight roadblocks poise your greatest challenge? Why? How have they been a roadblock in the past?
- Are you facing any of these roadblocks in a current business situation?
- What additional roadblocks to being a Spirit-led leader have you faced?

Chapter 4: How to Prepare

- Why is it important to take time to prepare yourself to be led by Holy Spirit rather than just jumping in?
- What were your responses to the personal and business awareness questions?
- Which of the preparation steps is the most important to you now? Why?

Chapter 5: Unleash Your Unfair Advantage

- Share your “Practice” decisions on pages 86-88. What did you learn? Where else can you practice this coming week?
- Share your “Check Before You Act” decisions on pages 96-97. What did you learn?
- Discuss your “Seek a Witness” action plans. What were your challenges? How did the others respond? What surprised or pleased you about seeking a witness?
- Share a recent business situation where you may have quenched Holy Spirit. Did you recognize it at the time? How will you know it in the future?
- Discuss one of your “Don’t Be Moved” action plans. Why can this so hard for business people?
- What are 2-3 bold prayers you now pray for your business? What do you sense as you pray them? What hesitancy might you have as you pray them, and how can you overcome it? [Bonus Question: Any bold prayers for your golf game?]

Chapter 6: Keep it Going

- Share your list of the “Top Ten” benefits of unleashing the power of Holy Spirit in your business. What benefits from other group member’s lists are helpful to you?
- What is your current plan to “Keep a Record.” How can this group keep you accountable to use it?
- Share your “Start – Stop – Continue” lists. Share your list with an accountability partner and create a 30-day accountability schedule/system.
- How could a business or spiritual coach improve your walk with Holy Spirit?
- How are you going to keep all you’ve learned going in your new spiritual and professional walk?